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# Job opening at Laser 2000 Iberia

### **Position**

## Inside sales internship

Laser 2000 is a pan-European leader (this is true, not just what everybody says) in the distribution of photonic sources, components and instrumentation. Check please <a href="www.laser2000.es">www.laser2000.es</a> to see what we deal with. The local office is located in the north of Madrid covering Spain and Portugal

## Tasks

- o sales assistant to the external sales force reporting to the Iberian sales director
- proactive sales and follow-ups from the office: continuous email and telephone contact with customers; pre and post-sales support
- o direct contact with suppliers
- o sales and marketing administration tasks: web update, presentations, searches, CRM and databases management, etc...

## Mandatory for the position

- Degree in Physics (or similar like Chemistry or Industrial Engineering) with specific education in photonic technologies
- Mother language Spanish, fluent in English (we mean really fluent, not just a title)
- Open attitude and pleasure of dealing with persons. Willingness to sell and moreover to give honest advice
- Curiosity, liking for high tech
- Experience in research or as user (no theorists, sorry) in a photonic branch: laser, spectroscopy, light or color measurement, etc...optical communications will be less considered
- o Of course, skills in the typical computer tools (excel, word, powerpoint, and so on)
- o Driving license and willingness to travel (for the close future)
- o hard and team worker, no lone wolfs

We won't respond if any of these points is not fulfilled

### Added value to your candidacy

- o German or Portuguese languages
- Work experience in sales or customer service
- Other working experiences, not only on photonics

#### We offer

- internship position being trained in the different aspects of the job in our headquarters in Wessling (Germany, close to Munich) for a period of 1-2 years. After this period the candidate should move to the Iberia office as a sales engineer
- o international contact
- o career development in photonics, sales, marketing, and international behavior and a great boss

If you like what we offer and you think you are valid for this, send your CV to <u>juanluis@laser2000.es</u> We will take the hiring decision when we find a good candidate, not sooner.